

SOHU.COM REPORTS THIRD QUARTER 2024 UNAUDITED FINANCIAL RESULTS

November 12, 2024 at 12:00 AM EST

BEIJING, Nov. 12, 2024 /PRNewswire/ -- Sohu.com Limited (NASDAQ: SOHU) ("Sohu" or the "Company"), a leading Chinese online media, video, and game business group, today reported unaudited financial results for the third quarter ended September 30, 2024.



Third Quarter Highlights^[1]

- Total revenues were US\$152 million, up 5% year-over-year and down 12% quarter-over-quarter.
- Brand advertising revenues were US\$19 million, down 15% year-over-year and 6% quarter-over-quarter.
- Online game revenues were US\$128 million, up 9% year-over-year and down 13% guarter-over-guarter.
- GAAP net loss attributable to Sohu.com Limited was US\$16 million, compared with a net loss of US\$14 million in the third quarter of 2023 and a net loss of US\$38 million in the second quarter of 2024.
- Non-GAAP^[2] net loss attributable to Sohu.com Limited was US\$12 million, compared with a net loss of US\$10 million in the third quarter of 2023 and a net loss of US\$34 million in the second quarter of 2024.

Dr. Charles Zhang, Chairman and CEO of Sohu.com Limited, commented, "In the third quarter of 2024, our brand advertising revenues met the high end of our previous guidance, while both our online game revenues and our bottom-line performance exceeded expectations. For Sohu Media and Sohu Video, in addition to continual product refinements and user experience improvements, we continued to integrate resources and host various unique events and marketing campaigns. With these efforts we were able to effectively stimulate social interactions among users, strengthen our brand influence, and secure more monetization opportunities. As a result of high-quality content updates and robust game operations, our online games business delivered better-than-expected performance."

[1] The bankruptcy proceedings of Changyou's wholly-owned subsidiary Shanghai Jingmao Culture Communication Co., Ltd. ("Shanghai Jingmao"), which operated Changyou's cinema advertising business, were concluded by a Chinese mainland bankruptcy court in the third quarter of 2023. The Company recognized a US\$35 million disposal gain within discontinued operations in the condensed consolidated statements of operations for the third quarter of 2023. Unless indicated otherwise, results presented in this press release are related to continuing operations only, and exclude the disposal gain related to Shanghai Jingmao.

[2] Non-GAAP results exclude share-based compensation expense; changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments; and interest expense recognized in connection with the one-time transition tax (the "Toll Charge") imposed by the U.S. Tax Cuts and Jobs Act signed into law on December 22, 2017 (the "U.S. TCJA"). Explanation of the Company's non-GAAP financial measures and related reconciliations to GAAP financial measures are included in the accompanying "Non-GAAP Disclosure" and "Reconciliations of Non-GAAP Results of Operation Measures to the Nearest Comparable GAAP Measures."

Third Quarter Financial Results

Revenues

Total revenues were US\$152 million, up 5% year-over-year and down 12% quarter-over-quarter.

Brand advertising revenues were US\$19 million, down 15% year-over-year and 6% quarter-over-quarter.

Online game revenues were US\$128 million, up 9% year-over-year and down 13% quarter-over-quarter.

Gross Margin

Both GAAP and non-GAAP gross margin were 74%, compared with 76% in the third quarter of 2023 and 67% in the second quarter of 2024.

Both GAAP and non-GAAP gross margin for the brand advertising business were 9%, compared with 15% in the third quarter of 2023 and 20% in the second quarter of 2024.

Both GAAP and non-GAAP gross margin for online games were 84%, compared with 87% in the third quarter of 2023 and 76% in the second quarter of 2024. The quarter-over-quarter increase was mainly due to a lower percentage revenue contribution from mobile games, which require higher revenue-sharing payments.

Operating Expenses

GAAP operating expenses were US\$125 million, down 5% year-over-year and 22% quarter-over-quarter. Non-GAAP operating expenses were US\$125 million, down 4% year-over-year and 22% quarter-over-quarter. The quarter-over-quarter decrease was mainly due to a decrease in Changyou's marketing and promotional spending for online games.

Operating Loss

GAAP operating loss was US\$13 million, compared with an operating loss of US\$21 million in the third quarter of 2023 and an operating loss of US\$44 million in the second quarter of 2024.

Non-GAAP operating loss was US\$13 million, compared with an operating loss of US\$20 million in the third quarter of 2023 and an operating loss of US\$45 million in the second quarter of 2024.

Income Tax Expense

GAAP income tax expense was US\$15 million, compared with income tax expense of US\$15 million in the third quarter of 2023 and income tax expense of US\$9 million in the second quarter of 2024.

Non-GAAP income tax expense was US\$11 million, compared with income tax expense of US\$12 million in the third quarter of 2023 and income tax expense of US\$5 million in the second quarter of 2024.

Net Loss

GAAP net loss attributable to Sohu.com Limited was US\$16 million, or a net loss of US\$0.52 per fully-diluted American depositary share ("ADS," each ADS representing one Sohu ordinary share), compared with a net loss of US\$14 million in the third quarter of 2023 and a net loss of US\$38 million in the second quarter of 2024.

Non-GAAP net loss attributable to Sohu.com Limited was US\$12 million, or a net loss of US\$0.39 per fully-diluted ADS, compared with a net loss of US\$10 million in the third quarter of 2023 and a net loss of US\$34 million in the second quarter of 2024.

Liquidity and Capital Resources

As of September 30, 2024, cash and cash equivalents, short-term investments and long-term time deposits totaled approximately US\$1.3 billion.

Supplementary Information for Changyou Results[3]

Third Quarter 2024 Operating Results

- For PC games, total average monthly active user accounts^[4] (MAU) were 2.2 million, a decrease of 2% year-over-year and 3% quarter-over-quarter. Total quarterly aggregate active paying accounts^[5] (APA) were 0.9 million, a decrease of 13% year-over-year and flat quarter-over-quarter. The year-over-year decrease in APA was mainly due to the natural decline of our older games, including TLBB PC.
- For mobile games, total average MAU were 3.2 million, an increase of 41% year-over-year and a decrease of 34% quarter-over-quarter. Total quarterly APA were 1.1 million, an increase of 142% year-over-year and a decrease of 3% quarter-over-quarter. The year-over-year increases in MAU and APA were mainly from New Westward Journey, which was launched during the second quarter of 2024. The quarter-over-quarter decrease in MAU was mainly due to the natural decline of New Westward Journey.
- [3] "Changyou Results" consist of the results of Changyou's online game business and its 17173.com Website.
- [4] Monthly active user accounts refers to the number of registered accounts that are logged in to these games at least once during the month.
- [5] Quarterly aggregate active paying accounts refers to the number of accounts from which game points are utilized at least once during the quarter.

Third Quarter 2024 Unaudited Financial Results

Total revenues were US\$129 million, an increase of 9% year-over-year and a decrease of 13% quarter-over-quarter. Online game revenues were US\$128 million, an increase of 9% year-over-year and a decrease of 13% quarter-over-quarter. Online advertising revenues were US\$1 million, a decrease of 22% year-over-year and 13% quarter-over-quarter.

Both GAAP and non-GAAP gross profit were US\$108 million, compared with US\$103 million for the third quarter of 2023 and US\$112 million for the second quarter of 2024.

GAAP operating expenses were US\$45 million, a decrease of 12% year-over-year and 43% quarter-over-quarter. The year-over-year decrease was mainly due to a decrease in outsourcing and licensing fees related to product development. The quarter-over-quarter decrease was mainly due to a decrease in marketing and promotional spending for online games.

Non-GAAP operating expenses were US\$45 million, a decrease of 11% year-over-year and 43% quarter-over-quarter.

GAAP operating profit was US\$62 million, compared with US\$51 million for the third quarter of 2023 and US\$32 million for the second quarter of 2024.

Non-GAAP operating profit was US\$62 million, compared with US\$52 million for the third quarter of 2023 and US\$32 million for the second quarter of 2024.

Recent Development

Sohu today announced that on November 9, 2024 its board of directors authorized an additional one year to the period of Sohu's previously-announced share repurchase program, from the previous end date of November 10, 2025 to November 10, 2026. As previously announced, Sohu may purchase up to US\$150 million of the outstanding ADSs of Sohu from time to time under the program at Sohu's management's discretion at prevailing market prices in accordance with Rule 10b-18 and Rule 10b5-1 under the Securities Exchange Act of 1934. Sohu's management will continue to determine the timing and amount of any purchases of ADSs based on their evaluation of market conditions, the trading price of ADSs and other factors. The share repurchase program may be suspended or discontinued at any time. Sohu plans to continue to fund repurchases from its existing cash balance. As of November 7, 2024, Sohu had repurchased 3,380,361 ADSs under the share repurchase program for an aggregate cost of approximately US\$42 million.

Business Outlook

For the fourth quarter of 2024, Sohu estimates:

- Brand advertising revenues to be between US\$17 million and US\$19 million; this implies an annual decrease of 6% to 16%, and a sequential decrease of 9% to a sequential increase of 2%.
- Online game revenues to be between US\$97 million and US\$107 million; this implies an annual decrease of 7% to 15%, and a sequential decrease of 16% to 24%.
- Non-GAAP net loss attributable to Sohu.com Limited to be between US\$26 million and US\$36 million; and GAAP net loss attributable to Sohu.com Limited to be between US\$30 million and US\$40 million.

For the fourth quarter 2024 guidance, the Company has adopted a presumed exchange rate of RMB7.10=US\$1.00, as compared with the actual exchange rate of approximately RMB7.15=US\$1.00 for the fourth quarter of 2023, and RMB7.12=US\$1.00 for the third quarter of 2024.

This forecast reflects Sohu's management's current and preliminary view, which is subject to substantial uncertainty.

Non-GAAP Disclosure

To supplement the unaudited consolidated financial statements presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"), Sohu's management uses non-GAAP measures of gross profit, operating profit, net income, net income attributable to Sohu.com Limited and diluted net income attributable to Sohu.com Limited per ADS, which are adjusted from results based on GAAP to exclude the impact of share-based compensation expense; changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments; and interest expense recognized in connection with the Toll Charge imposed by the U.S. TCJA. These measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for, or superior to, GAAP results.

Sohu's management believes excluding share-based compensation expense; changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments; and interest expense recognized in connection with the Toll Charge from its non-GAAP financial measure is useful for itself and investors. Further, the impact of share-based compensation expense; changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments; and interest expense recognized in connection with the Toll Charge cannot be anticipated by management and business line leaders and these expenses were not built into the annual budgets and quarterly forecasts that have been the basis for information Sohu provides to analysts and investors as guidance for future operating performance. As share-based compensation expense and changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments do not involve subsequent cash outflow or are reflected in the cash flows at the equity transaction level, Sohu does not factor in their impact when evaluating and approving expenditures or when determining the allocation of its resources to its business segments. As a result, in general, the monthly financial results for internal reporting and any performance measures for commissions and bonuses are based on non-GAAP financial measures that exclude share-based compensation expense, changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments, and interest expense recognized in connection with the Toll Charge.

The non-GAAP financial measures are provided to enhance investors' overall understanding of Sohu's current financial performance and prospects for the future. A limitation of using non-GAAP gross profit, operating profit, net income, net income attributable to Sohu.com Limited, and diluted net income attributable to Sohu.com Limited per ADS excluding share-based compensation expense and interest expense recognized in connection with the Toll Charge is that share-based compensation expense and interest expense recognized in connection with the Toll Charge have been and can be expected to continue to be significant recurring expenses in Sohu's business. It is also possible that changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments will recur in the future. In the future, In the future is also possible that changes in fair value recognized in the Company's consolidated statements of operations with respect to the Company's investments will recur in the future. In the future, In the future is also possible that changes in fair value recognized in connection with the Toll Charge have been and can be expected to continue to be significant recurring expenses in Sohu's business. It is also possible that changes in fair value recognized in connection with the Toll Charge have been and can be expected to continue to be significant recurring expenses in Sohu's business. It is also possible that changes in fair value recognized in connection with the Toll Charge have been and can be expected to continue to be significant recurring expenses and interest expense recognized in connection with the Toll Charge have been and interest expense recognized in connection with the Toll Charge have been and interest expense recognized in connection with the Toll Charge have been and interest expense recognized in connection with the Toll Charge have been and interest expense recognized in connection with the Toll Charge have been and interest expense recognized

measures that have been presented

Notes to Financial Information

Financial information in this press release other than the information indicated as being non-GAAP is derived from Sohu's unaudited financial statements prepared in accordance with GAAP.

Safe Harbor Statement

This announcement contains forward-looking statements. It is currently expected that the Business Outlook will not be updated until release of Sohu's next quarterly earnings announcement; however, Sohu reserves right to update its Business Outlook at any time for any reason. Statements that are not historical facts, including statements about Sohu's beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates and projections, and therefore you should not place undue reliance on them. Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Potential risks and uncertainties include, but are not limited to, instability in global financial and credit markets and its potential impact on the Chinese economy; exchange rate fluctuations, including their potential impact on the Chinese economy and on Sohu's reported U.S. dollar results; fluctuations in Sohu's quarterly operating results; the possibilities that Sohu will be unable to recoup its investment in video content and will be unable to develop a series of successful games for mobile platforms or successfully monetize mobile games it develops or acquires; Sohu's reliance on online advertising sales and online games for its revenues; and the impact of the U.S. TCJA. Further information regarding these and other risks is included in Sohu's annual report on Form 20-F for the year ended December 31, 2023, and other filings with and information furnished to the U.S. Securities and Exchange Commission.

Conference Call and Webcast

Sohu's management team will host a conference call at 7:30 a.m. U.S. Eastern Time, November 12, 2024 (8:30 p.m. Beijing/Hong Kong time, November 12, 2024) following the quarterly results announcement. Participants can register for the conference call by clicking here, which will lead them to the conference registration website. Upon registration, participants will receive details for the conference call, including the dial-in numbers and a unique access PIN. Please dial in 10 minutes before the call is scheduled to begin.

The live Webcast and archive of the conference call will be available on the Investor Relations section of Sohu's website at https://investors.sohu.com/

About Sohu

Sohu.com Limited (NASDAQ: SOHU) was established by Dr. Charles Zhang, one of China's internet pioneers, in the 1990s. As a mainstream media platform, Sohu is indispensable to the daily life of millions of Chinese, providing a network of web properties and community based products which continually offer a broad array of choices regarding information, entertainment and communication to the vast number of Sohu users. Sohu has built one of the most comprehensive matrices of Chinese language web properties, consisting of the leading online media destinations Sohu News App, Sohu Video App, the mobile news portal maioru.com, the PC portal maiorusem commended.

Sohu provides online brand advertising services as well as multiple news, information and content services on its matrix of websites and also on its mobile platforms. Sohu's online game business, conducted by its subsidiary Changyou, develops and operates a diverse portfolio of PC and mobile games, such as the well-known Tian Long Ba Bu ("TLBB") PC and Legacy TLBB Mobile.

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SOHU.COM LIMITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

	Three Months Ended									
	Sep. 30, 2024		Jun. 30, 2024	Sep. 30, 2023						
Revenues:										
Brand advertising	\$ 18,677	\$	19,853	\$	22,087					
Online games	127,721		146,997		117,049					
Others	5,594		5,483		6,294					
Total revenues	151,992		172,333		145,430					
Cost of revenues:										
Brand advertising (includes share-based compensation expense of nil, \$1, and \$15,										
respectively)	17,040		15,904		18,745					
Online games (includes share-based compensation										
expense of nil, nil, and \$18, respectively)	20,292		35,588		15,039					
Others	2,283		4,974		687					
Total cost of revenues	39,615		56,466		34,471					
Gross profit	112,377		115,867		110,959					
Operating expenses:										
Product development (includes share-based										
compensation expense of \$6, \$10, and \$280, respectively)	62,231		65.209		67.749					
Sales and marketing (includes share-based	02,231		05,209		07,749					
compensation expense of \$9, \$10, and \$39,										
respectively)	48,494		83,936		53,040					
General and administrative (includes share-based										
compensation expense of \$29, \$-421, and \$358,										
respectively)	14,692		11,012		10,801					
Total operating expenses	125,417		160,157		131,590					
Operating loss	(13,040)		(44,290)		(20,631)					
Other income, net	3,635		5,572		10,869					
Interest income	9,074		9,561		11,519					

Exchange difference		(988)	231	(478)
Income/(loss) before income tax expense		(1,319)	(28,926)	1,279
Income tax expense		15,028	8,731	15,340
Net loss from continuing operations		(16,347)	(37,657)	(14,061)
Net income from discontinued operations, net of tax ^[6]		-	-	35,426
Net income/(loss)		(16,347)	(37,657)	21,365
Less: Net loss from continuing operations attributable to the noncontrolling interest shareholders		-	-	(2)
Net loss from continuing operations attributable to Sohu.com Limited		(16,347)	(37,657)	(14,059)
Net income from discontinued operations attributable to Sohu.com Limited		-		35,426
Net income/(loss) attributable to Sohu.com Limited		(16,347)	(37,657)	21,367
Basic net loss from continuing operations per share/ADS attributable to Sohu.com Limited ^[7]	\$	(0.52)	\$ (1.16)	\$ (0.41)
Basic net income from discontinued operations per share/ADS attributable to Sohu.com Limited	\$	-	\$ 	\$ 1.04
Basic net income/(loss) per share/ADS attributable to Sohu.com Limited Shares/ADSs used in computing basic net	\$	(0.52)	(1.16)	\$ 0.63
income/(loss) per share/ADS attributable to Sohu.com Limited		31,729	32,492	34,190
Diluted net loss from continuing operations per share/ADS attributable to Sohu.com Limited	\$	(0.52)	\$ (1.16)	\$ (0.41)
Diluted net income from discontinued operations per share/ADS attributable to Sohu.com Limited	\$		\$ -	\$ 1.04
Diluted net income/(loss) per share/ADS attributable to Sohu.com Limited	\$	(0.52)	\$ (1.16)	\$ 0.63
Shares/ADSs used in computing diluted net income/(loss) per share/ADS attributable to Sohu.com Limited	:	31,729	32,492	34,190

^[6] See Footnote 1.

SOHU.COM LIMITED CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED, IN THOUSANDS)

Current assets: Cash and cash equivalents \$ 135,645 \$ 362,504 Restricted cash 3,184 Short-term investments 798,733 597,770 Accounts receivable, net 54,956 71,618 Prepaid and other current assets 84,674 81,971 Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets \$ 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable \$ 41,693 \$ 44,609 Accrued liabilities \$ 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities \$ 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term other payables 484,909 474,374 Other long-term liabilities \$ 489,785 \$ 480,428 Total liabilities \$ 489,785 \$ 480,428 Total liabilities \$ 489,785 \$ 480,428 Total liabilities \$ 814,252 \$ 822,820		As of Sep. 30, 2024	As of Dec. 31, 2023
Cash and cash equivalents \$ 135,645 \$ 362,504 Restricted cash - 3,184 Short-term investments 798,733 597,770 Accounts receivable, net 54,956 71,618 Prepaid and other current assets 84,674 81,971 Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 1,882,098 LIABILITIES 2 103,779 Current liabilities: 41,693 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabi	ASSETS		
Restricted cash - 3,184 Short-term investments 798,733 597,770 Accounts receivable, net 54,956 71,618 Prepaid and other current assets 84,674 81,971 Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 1,882,098 LIABILITIES Current liabilities: 41,693 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities <	Current assets:		
Short-term investments 798,733 597,770 Accounts receivable, net 54,956 71,618 Prepaid and other current assets 84,674 81,971 Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: 44,609 44,609 Accounts payable \$ 41,693 \$ 44,609 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 2,854 3,924 Long-term other payables 2,854 3,924 Long-term liabilities 484,	Cash and cash equivalents	\$ 135,645	\$ 362,504
Accounts receivable, net 54,956 71,618 Prepaid and other current assets 84,674 81,971 Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable \$ 41,693 \$ 44,609 Accounds payable accounts payable accounts payable and benefits 38,056 50,330 Accound salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 2,854 3,924 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374	Restricted cash	-	3,184
Prepaid and other current assets 84,674 81,971 Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 2,854 3,924 Long-term other payables 2,854 3,924 Long-term liabilities 484,909 474,	Short-term investments	798,733	597,770
Total current assets 1,074,008 1,117,047 Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 2,854 3,924 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130	Accounts receivable, net	54,956	71,618
Fixed assets, net 262,549 269,058 Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 <t< td=""><td>Prepaid and other current assets</td><td>84,674</td><td>81,971</td></t<>	Prepaid and other current assets	84,674	81,971
Goodwill 47,322 47,163 Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 \$ 480,428	Total current assets	1,074,008	1,117,047
Long-term investments, net 45,670 45,198 Intangible assets, net 8,515 2,226 Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 1,882,098 LIABILITIES Current liabilities: Accounts payable 41,693 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 480,428	Fixed assets, net	262,549	269,058
Intangible assets, net	Goodwill	47,322	47,163
Long-term time deposits 337,689 388,613 Other assets 12,374 12,793 Total assets 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 480,482	Long-term investments, net	45,670	45,198
Other assets 12,374 12,793 Total assets \$ 1,788,127 \$ 1,882,098 LIABILITIES Current liabilities: Accounts payable \$ 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 480,428	Intangible assets, net	8,515	2,226
LIABILITIES \$ 1,788,127 \$ 1,882,098 Current liabilities: Accounts payable \$ 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 480,428	Long-term time deposits	337,689	388,613
LIABILITIES Current liabilities: 41,693 \$ 44,609 Accounts payable \$ 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2 2,130 Total long-term liabilities \$ 480,428	Other assets	12,374	12,793
Current liabilities: Accounts payable \$ 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 \$ 480,428	Total assets	\$ 1,788,127	\$ 1,882,098
Accounts payable \$ 41,693 \$ 44,609 Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 \$ 480,428	LIABILITIES		
Accrued liabilities 102,772 103,779 Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 \$ 480,428	Current liabilities:		
Receipts in advance and deferred revenue 50,945 50,829 Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities 489,785 \$ 480,428	Accounts payable	\$ 41,693	\$ 44,609
Accrued salary and benefits 38,056 50,330 Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities \$ 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Accrued liabilities	102,772	103,779
Taxes payables 13,859 11,363 Other short-term liabilities 77,142 81,482 Total current liabilities \$ 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Receipts in advance and deferred revenue	50,945	50,829
Other short-term liabilities 77,142 81,482 Total current liabilities \$ 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Accrued salary and benefits	38,056	50,330
Total current liabilities \$ 324,467 \$ 342,392 Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Taxes payables	13,859	11,363
Long-term other payables 2,854 3,924 Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Other short-term liabilities	77,142	81,482
Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Total current liabilities	\$ 324,467	\$ 342,392
Long-term tax liabilities 484,909 474,374 Other long-term liabilities 2,022 2,130 Total long-term liabilities \$ 489,785 \$ 480,428	Long-term other payables	2,854	3,924
Total long-term liabilities \$ 489,785 \$ 480,428		484,909	474,374
Total long-term liabilities \$ 489,785 \$ 480,428	Other long-term liabilities	2,022	2,130
Total liabilities \$ 814,252 \$ 822,820	Total long-term liabilities	\$ 489,785	\$ 480,428
	Total liabilities	\$ 814,252	\$ 822,820

 $[\]ensuremath{^{[7]}}$ Each ADS represents one ordinary share.

SHAREHOLDERS' EQUITY:

 Sohu.com Limited shareholders' equity
 973,553
 1,058,956

 Noncontrolling interest
 322
 322

 Total shareholders' equity
 \$ 973,875
 \$ 1,059,278

 Total liabilities and shareholders' equity
 \$ 1,788,127
 \$ 1,882,098

SOHU.COM LIMITED RECONCILIATIONS OF NON-GAAP RESULTS OF OPERATIONS MEASURES TO THE NEAREST COMPARABLE GAAP MEASURES (UNAUDITED, IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

		Three	e Mo	onths Ended S	ер. 3	30, 2024		Three	onths Ended	0, 2024	Three Months Ended Sep. 30, 2023								
				Non-GAAP						Non-GAAP						n-GAAP			
		GAAP		Adjustment		Non-GAAP		GAAP		Adjustment		Non-GAAP	_	GAAP	Adj	ustment		Non-GAAP	
				-	(a)					1	(a)					15	(a)		
Brand advertising gross profit	\$	1,637	\$	-	\$	1,637	\$	3,949	\$	1	\$	3,950 \$		3,342	5	15	\$	3,357	
Brand advertising gross margin		9 %				9 %		20 %				20 %		15 %				15 %	
0.15	•	107 420		<u> </u>		107 420	•	111 400			(a)	111 100	1	02.010			(a)	102.020	
Online games gross profit	\$	107,429 84 %	\$		\$	107,429	\$	111,409 76 %	\$		\$	111,409 \$	=	02,010 87 %	_	18	\$	102,028 87 %	
Online games gross margin		04 /6				04 /6		70 78			:	70 78	=	07 76				07 70	
				<u> </u>	(a)						(a)						(a)		
Others gross profit	\$	3,311	\$	-	\$	3,311	\$	509	\$		\$	509 \$	_	5,607	<u> </u>	-	\$	5,607	
Others gross margin		59 %				59 %		9 %			:	9 %	_	89 %				89 %	
										4						22			
Gross profit	\$	112,377	\$	-	(a) \$	112,377	\$	115,867	\$	<u>1</u> 1	(a) \$	115,868 \$	1	10,959	. —	33	(a) \$	110,992	
Gross margin	Ψ	74 %	Ψ.		Ψ	74 %	Ψ	67 %	٠.		Ψ.	67 %	=	76 %	′ —		Ψ	76 %	
Greece mangin													=						
Operating expenses	\$	125,417	\$	(44)	(a) \$	125,373	\$	160,157	\$	401	(a) \$	160,558 \$	_1	31,590	· —	(677)	(a) \$	130,913	
				44	(a)					(400)	(a)					710	(a)		
Operating loss	\$	(13,040)	\$	44	(u) \$	(12,996)	\$	(44,290)	\$	(400)	\$	(44,690) \$	(:	20,631)	<u> </u>	710	\$	(19,921)	
Operating margin		-9 %				-9 %		-26 %				-26 %		-14 %				-14 %	
											•								
Income tax expense	\$	15,028	\$	(3,883)	(c)\$	11,145	\$	8,731	\$	(3,764)	(c)\$	4,967 \$	_	15,340	·	(3,149)	(c)\$	12,191	
				44	(a)					(400)	(a)					710	(a)	
				-	. ,					131	(b)					-		,	
Net leas hafan was and alling				3,883	(c)					3,764	(c)					3,149	(c)	
Net loss before non-controlling interest	\$	(16,347)	\$	3,927	\$	(12,420)	\$	(37,657)	\$.	3,495	\$	(34,162) \$	(14,061)		3,859		(10,202)	
				44	(a)					(400) 131	(a) (b)					710	(a)	
				3,883	(c)					3,764	(c)					3,149	(c)	
Net loss from continuing operations					. ,						. ,								
attributable to Sohu.com Limited for diluted net loss per ADS	\$	(16,347)	\$	3,927	\$	(12,420)	\$	(37,657)	\$	3,495	\$	(34,162) \$	(14,059)		3,859		(10,200)	
Net income from discontinued	·				·		•					,	_						
operations attributable to Sohu.com Limited for diluted net loss per ADS [8]	\$	_		_		_	\$	_		_	\$	<u>-</u> \$		35,426		_	\$	35,426	
Net income/(loss) attributable to	Ψ						Ψ				Ψ.	Ψ	_		===		Ψ		
Sohu.com Limited for diluted net income/(loss) per share/ADS	\$	(16,347)		3,927		(12,420)	Ф	(37,657)	1	3,495	\$	(34,162) \$		21,367		3,859		25,226	
Diluted net loss from continuing	Φ	(10,047)		0,027		(12,420)	Φ	(01,001)	Φ.	0,400	Φ	(04,102)	=	21,007		0,000		20,220	
operations per ADS attributable to Sohu.com Limited	\$	(0.52)			\$	(0.39)	Ф	(1.16)				(1.05) \$		(0.41)			\$	(0.30)	
Diluted net income from	Φ	(0.02)			Φ	(0.00)	Φ	(1.10)			:	(1.00)	=	(0.41)			Φ	(0.00)	
discontinued operations per ADS	e	_				_	¢.	_				- ¢		1.04			۴	1.04	
attributable to Sohu.com Limited Diluted net income/(loss) per	\$						\$:	\$	=	1.0-1			\$	1.0-7	
share/ADS attributable to Sohu.com	¢.	(0.52)				(0.39)	œ	(1 16)				(1.05) 🏚		0.63			¢.	0.74	
Limited Shares/ADSs used in computing	\$	(0.52)				(0.33)	Ф	(1.16)				(1.05) \$	=	0.00			\$	0.74	
diluted net income/(loss) per																			
share/ADS attributable to Sohu.com Limited		31,729				31,729		32,492				32,492	_	34,190				34,190	
																			

Note:

⁽a) To eliminate the impact of share-based awards.

⁽b) To adjust for changes in the fair value of the Company's investments.

⁽c) To adjust for the effect of the Toll Charge.

[8] See Footnote 1.

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